

SMART BUYERS GUIDE

Where Do You Want To Be?

Buying a home can be one of the most exciting and enjoyable experiences you'll ever have. All it takes is a little thought, a little preparation and a little help from us, your RE/MAX agent. When you work with RE/MAX, you're working with a team of professionals from the world's most successful real estate company. With that kind of experience at our fingertips, we feel a responsibility to share our expertise. So, we've gathered some of the knowledge gained from all of those home sales to develop an online Smart Buyers Guide.

Take a quick glance at the information in this brochure and you'll begin to understand just what working with RE/MAX can do for you. From finding the right neighborhood to finding the right mortgage, our Smart Buyer Guide provides you with a wealth of opportunities to profit from our experience.

Of course, our Smart Buyer Guide is just that: A guide. You and your home are unique among all others, and your needs are bound to be equally unique. But understanding the steps and standards associated with the buying process can help ensure your experience is all it should be. And if we can be this helpful in a simple brochure, imagine all that we can accomplish face-to-face.

We hope you'll enjoy our Guide and you'll allow us to be of assistance when you're ready to make your move. Whether your next home will be your first or twenty-first, remember; No one sells more real estate than RE/MAX.



Why Buy?

There are plenty of good reasons to buy your home. Here are just a few:

- **You'll own it.** You'll have a place to call your own, a place to raise your children and a chance to become a part of your community. You can pass your home down to your children and their children, creating security for generations to come.
- **Your payments may be less.** When you buy your home, your monthly payments are often less – and you own it in the end.
- **Your payments only increase when your term is up.** Longer term mortgages have higher rates but guarantee a rate for a longer period.
- **You'll build a big nest egg.** Owning a home is the single greatest source of financial security and independence for the majority of people who have taken this step. You can experience that sense of security, too.